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Via Email

January 15, 2018

Cynthia Walker
Director, Communications Division
California Public Utilities Commission
505 Van Ness Avenue
San Francisco CA 94102
Cdcompliance@cpuc.ca.gov

Re: California Internet, L.P. (U-7326-C) – Right of First Refusal Letter

Dear PAL Coordinator:

California Internet, L.P. (U-7326-C) dba GeoLinks ("GeoLinks" or the "Company"), hereby submits this letter to invoke its right of first refusal ("ROFR") pursuant to Resolution T-17590 and Assembly Bill ("AB") 1665 (Chapter 851, Statutes or 2017).

Areas Designated for Broadband Deployment

GeoLinks intends to deploy broadband services in all unserved Census Blocks that fall within the following Census Block Groups:

060530108041	060530111011	060530112031
060530108043	060530111013	60530112032
060530108042	060530111012	060530112033
060530148003	060530112041	060530112042
060530111021	060530112023	060530113041
060530111022	060530112022	060530113042
060530111023	060530112021	060530113043

As the California Broadband Map has not been revised to reflect "unserved" areas, as defined by AB 1665, GeoLinks is unable to pinpoint exact Census Blocks for which to submit its ROFR at

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this time. GeoLinks is happy to revise this letter or provide updated information to the Commission as soon as the updated mapping data is available.

Households to be Served

GeoLinks is in the process of finalizing a California Advanced Services Fund ("CASF") application for the Salinas Valley, which is encompassed by the above-listed Census Block Groups. The Company intends to submit this application within 30 days of the date of this letter. Based on currently-available California Broadband Map data, the proposed project area will cover more than 1,300 unserved residences. The entire project will allow GeoLinks the ability to provide high-speed broadband access to more than 14,000 households throughout the Salinas Valley area and nearly 2,000 businesses.

Minimum Speeds

GeoLinks is committed to provide robust broadband availability to all households in all unserved areas within the proposed ROFR area. These households will be provided access to broadband service with minimum speeds of 20 Mbps download/ 5 Mbps upload (with other speed options available). Services of up to 100 Mbps download/ 20 Mbps upload will also be available to businesses, anchor institutions and enterprises throughout the ROFR area.

Estimated Completion Date

As noted above, GeoLinks intends to file a CASF grant application for the requested ROFR area within 30 days from the date of this letter. If approved expeditiously, the Company believes that it could deploy the entire project within the statutory 180-day window. If additional time is needed to secure CASF approval (and any associated CEQA review, permitting, etc.), GeoLinks will seek to invoke the Commission's extension mechanism.

If you have any questions, please contact the undersigned at mslawson@geolinks.com or (888) 225-1571 ext. 8152.

Sincerely,

Melissa Slawson

General Counsel and V.P. of Government Affairs

and Education

California Internet, L.P. dba GeoLinks

Cc: CASF Distribution List